



The Breeze

Version 12, April 2005

Welcome to Version 12 of the Breeze

Managing a rapidly growing business means coping with constant change. One might argue that PPC is an entrepreneurs dream, requiring that those central to its operation deal with everything: financing, marketing, operations, and personnel. This was certainly the impression I got when I began to assemble the articles that you'll find in this edition of the Breeze. At the same time our Board is concerned about leaving a legacy by building an organization that has a "lasting impact". We have a clear direction, we have identifiable tasks and we're running as fast as we can. Are we moving into the next phase of our organizational evolution? All of you aspiring Entrepreneurs, read and enjoy the ride. You never know what's around the next corner.

Nancy Pyette - Editor

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Trump neutralized – Success assured

Hamilton's Drumlin Project

Jen Heneberry –Project Lead

Money, money, money! Just like the theme song for *The Apprentice* says (thankfully without having to deal with Donald Trump), money makes the world go 'round. Our Finance Committee has continued to refine our financial models for the Flamborough Project and is researching the costs involved to ensure we have a viable 20-year project. Most of the activity related to the Flamborough Project remains centered around the work of the Finance Committee. These efforts will ensure that we can take a winning business plan to both risk investors and community investors and obtain the financial support that we need to move onward and upward.

Conversations continue with the Hamilton Conservation Authority. The intent is to explore ways that we can help them develop two drumlins that they own near our Flamborough Project. In this process we are finding new ways for our organizations to collaborate.

Positive Power is pursuing more information about the process and requirements for connecting our Flamborough turbine to the grid

with Hydro One. Volunteers are moving toward completing the data analysis, including correlating it to historical sources to help with long-term predictions and uncertainty analysis.

A Lasting Impact

Message from the Board -

Curt Hammond – Board Chair

As we move forward on business plans for both the Flamborough and Lake Erie sites (implementation of the former, development of the latter!) PPC is preparing for the next big steps in our organizational growth. We are an organization that is fortunate to have the people, resources and clarity we need to make a profound difference in our community. The Board is committed to ensuring this impact is lasting. By growing the volunteer base of PPC, supporting our staff and acting in an efficient and focused manner, the Board is building for the short and long term future of this amazing organization.

The board is grateful to Lake Erie Project lead Ken Baigent for his dedication and leadership around the development of Erie business plan. When finalized, this document is going to be one of our most important tools in securing community interest, capital and support for this project.

Our Mission, Vision & Values meeting in March was an

outstanding success. Thanks to those of you who were able to participate. In addition to being well run, it was a great chance to see how far PPC has come in the past years and yet how committed we remain to building community based renewable energy.

On Target

Lake Erie Project

Ken Baigent –Project Lead

When I last reported to you we were poised, with the assistance of the Toronto Renewable Energy Co-op (TREC), to begin the development of formal business and project plans. We had set March 31st as our deadline. I'm please to report that in the past two months we have successfully achieved our objectives.

Draft business case analysis models (using a computer program called RETScreen), Business & Project Plans for the Lake Erie project were presented to the Board of Directors at their April 5th meeting and to the Finance Committee on April 18th .

Board and Finance Committee members received the draft documents with a high level of excitement. They perceived these draft documents as providing a solid foundation upon which to base the project's advancement. Consequently, discussion was lively and rich feedback emerged that will be incorporated into the documents as they are finalized.

The Final Report will be submitted to the Board on May 3, 2005.

Our 1-year Wind Resource Assessment pushes ahead toward its July deadline. As of March 31, 2005 we were at the ³/₄ completion milestone. Volunteers have already begun the process of cleaning the data.

In addition, PPC is meeting with representatives of Haldimand County Hydro to discuss grid interconnection.

Finally, once we have received approval from the Finance Committee and the Board regarding the financial structure of the Lake Erie project our Community Presenter Team will be able to educate the community about this project and the opportunity for collaboration and participation that it represents.

Since joining Positive Power at the 2003 AGM, I have been impressed with the number of dedicated volunteers that have come together to help move our projects to the next stage; always focusing on the ultimate goal of commissioning community-based wind power.

Each volunteer contributes what they can, when they can, and to the best of their ability. For me personally, I was blessed to have the opportunity in 2004 to dedicate a significant amount of my time towards volunteerism. It has been my

pleasure to work with the great folks at PPC and bring our Lake Erie project to the next stage. Although my commitments in 2005 will not allow me the time to continue as the Project Lead for Lake Erie, I am excited about being on the team! Let's have fun and get the job done!!!"



Recognizing a huge contributor

Ken Baigent, will be stepping down as Project Lead for the Lake Erie Project over the next several weeks. Ken has volunteered a great deal of time and energy to Positive Power over the last year or two. Getting the Lake Erie project moving and to the point that it is presently at has been a huge accomplishment. To a large extent these achievements are directly attributable to Ken's commitment.

The good news for us is that while Ken will be reducing his leadership responsibilities and re-directing his energies to the many other exciting projects he has on the go, he will continue to be involved as a project team member, offering us the benefit of his knowledge and experience. Ken will be contributing in a number of important ways, including the

wind resource assessment and through his established network of relationships in the Haldimand County community.

On behalf of the Board, members and volunteers, We'd like to thank Ken for all his hard work over the last year. We wish him the very best in his future endeavors.

*Curt Hammond – Board Chair
Jen Heneberry – General Manager*

Community Presenters

What are they?

The Community Presenters Program is a new program that has been developed for PPC's volunteers. It offers new and existing volunteers an opportunity to be trained in making presentations to community groups and agencies throughout Halton, Hamilton and Haldimand about the co-operative and its projects.

Community education drives PPC toward two important goals. First, it heightens community awareness of renewable energy issues. Second, it raises the profile of PPC and its projects as desirable investment opportunities in a community power model.

As we move closer to commissioning our projects letting people know about the possibility of investing is becoming more and more important. The volunteers who become community presenters

are essential to making this happen.

Our first training session was a great success. There was a fabulous turn out and in addition to learning the tricks of the presentation trade, we also had a lot of fun. By the end of the session everyone was feeling confident about spreading the word.

As we've continued to receive phone calls from people who are interested in receiving the training, we expect to run several more Community Presenter training sessions. If you are interested in being a Community Presenter, or would like us to come and speak to your group or organization, please contact Jen Heneberry, General Manager, at 905.971.5366 or info@positivepowerco-op.com.

Offer your skills Build your resumé

Events and Co-op News

Positive Power has a number of opportunities for people to get involved and help out. The Finance Committee is always looking for interested folks to assist with the financial modeling for our projects and keeping track of the financial well-being of the co-operative.

Positive Power will be completing a number of large

grant applications over the next 2 months that require people with good communication skills, grant-writing experience and some time to assist with writing and proofing proposals.

We have a number of education-related activities on the go, including the development of new workshop and seminar material, facilitation of existing workshops, and making presentations to public groups and agencies about Positive Power projects.

If you are interested in any or all of these opportunities, please contact Jen Heneberry, General Manager at 905.971.5366 or by email at info@positivepowerco-op.com.



National Volunteer Week: Thanks and Appreciations

National Volunteer Week started April 17th. This week offers us an opportunity to formally recognize the contributions that our volunteers make.

Until recently, if a volunteer didn't do it, it didn't get done. Volunteers have been the backbone of Positive Power's success over the last three years. You've: designed educational presentations, done community outreach work, and wind resource assessments. You've raised towers and lowered towers, built financial models, developed project plans, and even sat on the Board of Directors. Everyone who has made a contribution, however small you might think it was, can be proud of the success that Positive Power Co-op has achieved! I'd like to thank all of our volunteers for their hard work and dedication over the past year.

About The Breeze

The Breeze is published on a bi-monthly basis and is made available free of charge to our members and supporters.

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To Contribute

Forward your contributions to: newsletter@positivepowerco-op.com

Submission deadlines are posted on the PPC website Events Calendar.

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Jennifer Heneberry,
General Manager

Presentation to Hamilton-Wentworth Stewardship Council

On April 19th, Positive Power was asked to make a presentation to the Hamilton-Wentworth Stewardship Council (HWSC) about our project status and our next steps. The HWSC was one of Positive Power's original funders through the provision of a \$5000 grant to assist with the first stage installation of our Flamborough Wind Resource Assessment. This presentation offered PPC the opportunity to update HWSC about our progress in a formal setting and provide a thank you for their contributions to our Flamborough project. Jen Heneberry, General Manager, presented a plaque to the council that depicted the anemometer tower installed at the drumlin to collect data for over a year.